



Organization Information

Organization name: Detroit Dance Collective
 City: Farmington Hills
 State: MI
 County: Oakland
 NISP Discipline: 1 - Dance
 NISP Institution: 3 - Performing Group
 NTEE: A62 - Dance

Federal ID #: 382424581
 Year organization founded: 1980
 Organization type: 501(c)3 nonprofit organization
 Fiscal year end date: 09-30
 DUNS #: 805688731
 Full-time staff: 0
 Paid FTEs: 0

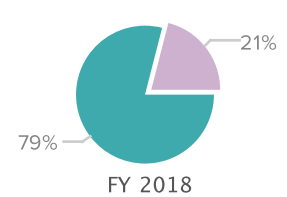
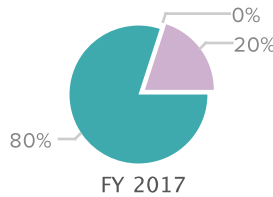
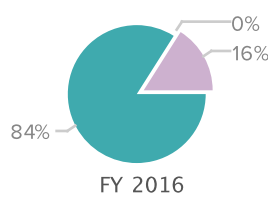
Applicant is not audited or reviewed by an independent accounting firm.

A display value of -0% signifies a value of less than +/- 0.5%

Total Activity	FY 2016	FY 2017	% Change	FY 2018	% Change
Operating Revenue					
Earned Program	\$15,927	\$15,644	-2%	\$18,833	20%
Earned Non-program	\$0	\$0	n/a	\$0	n/a
Total Earned Revenue	\$15,927	\$15,644	-2%	\$18,833	20%
Investment Revenue	\$0	\$0	n/a	\$0	n/a
Contributed Revenue	\$84,697	\$64,315	-24%	\$69,700	8%
Total Operating Revenue	\$100,624	\$79,959	-21%	\$88,533	11%
Less in-kind	(\$60,500)	(\$37,750)	-38%	(\$41,100)	9%
Total Operating Revenue Less In-kind	\$40,124	\$42,209	5%	\$47,433	12%
Operating Expenses					
Program	\$43,515	\$38,721	-11%	\$31,813.5	-18%
Fundraising		\$1,469	n/a	\$8,483.6	478%
General & Administrative		\$1,597	n/a	\$2,120.9	33%
Total Operating Expenses	\$43,515	\$41,787	-4%	\$42,418	2%
Less in-kind	(\$60,500)	(\$37,750)	-38%	(\$41,100)	9%
Total Operating Expenses Less In-kind	-\$16,985	\$4,037	124%	\$1,318	-67%
Total Operating Activity	\$57,109	\$38,172	-33%	\$46,115	21%

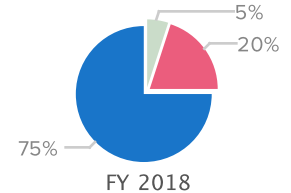
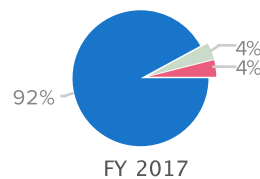
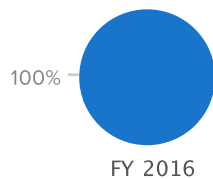
Revenue by Source

- Earned
- Investment
- Contributed



Expenses by Functional Grouping

- Program
- General & Administrative
- Fundraising



Revenue Details

Operating Revenue

Earned - Program	FY 2016	FY 2017	% Change	FY 2018	% Change
Membership revenue			n/a		n/a
Single ticket sales		\$3,263	n/a		n/a
Contracted services		\$12,381	n/a		n/a
Total earned - program	\$15,927	\$15,644	-2%	\$18,833	20%

Earned - Non-program

Total earned - non-program	\$0	\$0	n/a		n/a
Total earned revenue	\$15,927	\$15,644	-2%	\$18,833	20%

Contributed	FY 2016	FY 2017	% Change	FY 2018	% Change
Trustee & board	\$450	\$575	28%	\$420	-27%
Individual	\$5,442	\$3,540	-35%	\$8,216	132%
Corporate	\$5	\$313	6,160%	\$614	96%
Foundation	\$2,500	\$500	-80%	\$0	-100%
City government	\$0	\$0	n/a	\$0	n/a
County government	\$0	\$0	n/a	\$0	n/a
State government	\$15,800	\$12,800	-19%	\$12,500	-2%
Federal government	\$0	\$0	n/a	\$0	n/a
Tribal contributions		\$0	n/a		n/a
Parent organization support			n/a		n/a
In-kind operating contributions	\$60,500	\$37,750	-38%	\$41,100	9%
Other contributions	\$0	\$8,837	n/a	\$6,850	-22%
Total contributed revenue	\$84,697	\$64,315	-24%	\$69,700	8%
Operating investment revenue	\$0	\$0	n/a	\$0	n/a
Total operating revenue	\$100,624	\$79,959	-21%	\$88,533	11%
Total non-operating revenue*			n/a		n/a
Total revenue	\$100,624	\$79,959	-21%	\$88,533	11%
Total revenue less in-kind	\$40,124	\$42,209	5%	\$47,433	12%

* This line contains: non-operating investment income, transfers & reclassifications, prior period adjustments, net assets released from restriction, non-operating contributed revenue, non-operating in kind contributions and other non-operating revenue.

Expense Details

	FY 2016	FY 2017	% Change	FY 2018	% Change
Personnel expenses - Operating					
Independent contractors	\$31,135	\$26,235	-16%	\$26,755	2%
Total personnel expenses - Operating	\$31,135	\$26,235	-16%	\$26,755	2%
Non-personnel expenses - Operating					
Advertising and promotion	\$655	\$657	0%	\$676	3%
Dues and subscriptions	\$140	\$180	29%	\$105	-42%
Insurance	\$998	\$1,001	0%	\$1,037	4%
Occupancy costs	\$0	\$650	n/a	\$0	-100%
Office and administration	\$0	\$5,346	n/a	\$0	-100%
Printing, postage and shipping	\$1,141	\$550	-52%	\$780	42%
Travel	\$75	\$144	92%	\$801	456%
Productions and events costs	\$0	\$6,500	n/a	\$0	-100%
Interest expense	\$0	\$87	n/a	\$0	-100%
Other operating expenses	\$9,371	\$437	-95%	\$12,264	2,706%
Total non-personnel expenses - Operating	\$12,380	\$15,552	26%	\$15,663	1%
Total operating expenses	\$43,515	\$41,787	-4%	\$42,418	2%
Non-operating personnel expenses	\$0	\$0	n/a	\$0	n/a
Non-operating non-personnel expenses	\$0	\$0	n/a	\$0	n/a
Total expenses	\$43,515	\$41,787	-4%	\$42,418	2%
Total expenses less in-kind	-\$16,985	\$4,037	124%	\$1,318	-67%

Balance Sheet

Assets	FY 2016	FY 2017	% Change	FY 2018	% Change
Current assets					
Cash		\$3,932	n/a		
Receivables		\$0	n/a		
Investments		\$0	n/a		
Prepaid expenses & other		\$0	n/a		
Total current assets	\$0	\$3,932	n/a	\$6,915	76%
Non-current investments					
Fixed assets (net)		\$0	n/a		
Other non-current assets	\$0	\$0	n/a	\$0	n/a
Total non-current assets		\$0	n/a	\$0	n/a
Total assets	\$0	\$3,932	n/a	\$6,915	76%
Liabilities & Net Assets					
Liabilities & Net Assets	FY 2016	FY 2017	% Change	FY 2018	% Change
Liabilities					
Accounts payable & other		\$0	n/a		
Loans & other debt		\$0	n/a		
Deferred revenue		\$0	n/a		
Total current liabilities	\$0	\$0	n/a	\$0	n/a
Non-current liabilities	\$0	\$0	n/a	\$0	n/a
Total liabilities	\$0	\$0	n/a	\$0	n/a
Net assets					
Unrestricted			n/a	\$6,915	n/a
Temporarily restricted			n/a	\$0	n/a
Permanently restricted			n/a	\$0	n/a
Total net assets	\$0	\$3,932	n/a	\$6,915	76%
Total liabilities & net assets	\$0	\$3,932	n/a	\$6,915	76%

Balance Sheet Metrics

	FY 2016	FY 2017	FY 2018
Months of Operating Cash		1	
Total working capital		\$3,932	\$6,915
Current Ratio	n/a	n/a	n/a
Debt Service Impact		0%	
Unrestricted Net Assets Net of Property, Plant and Equipment		n/a	
Operating Margin		48%	
Depreciation as a % of Fixed Assets		n/a	
Leverage Ratio			

Months of Operating Cash represents the number of months an organization can operate at current average monthly expense levels with existing cash and cash equivalents. $Cash + Cash\ Equivalents / (Total\ Expense / 12)$. The ratio is calculated using total numbers since this organization does not have a disaggregated balance sheet.

Total Working Capital consists of the resources available for operations, and in this report is calculated as total current assets minus total current liabilities since this organization does not have a disaggregated balance sheet. This calculation of working capital may differ from your internal calculations. Adequate working capital provides financial strength and flexibility to your organization, the ability to meet obligations as they come due, and the ability to take more risks, knowing there is a cushion to fall back on

Current Ratio (Current Assets divided by Current Liabilities) determines the organization's ability to pay current debt using current assets. The higher the ratio, the more capable the organization is of paying its obligations. The ratio is calculated using unrestricted numbers only.

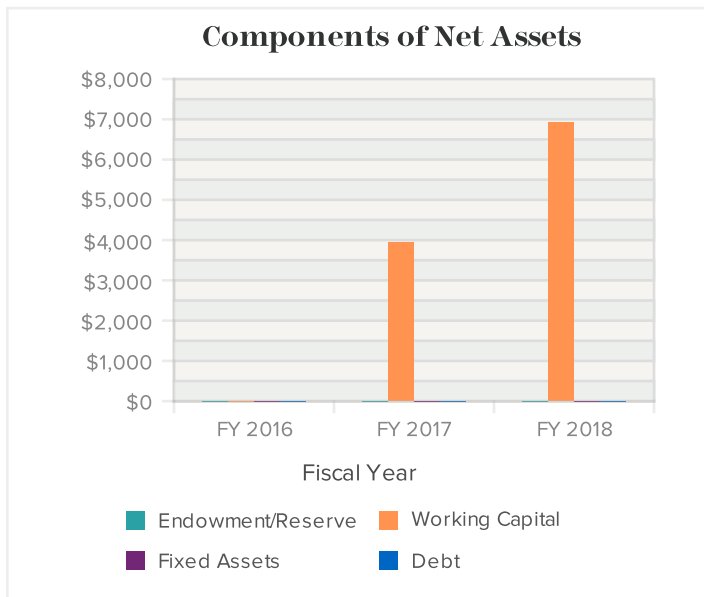
Debt Service Impact (Total Debt Service including principal and interest divided by Total Expense) calculates the % of an organization's total expenses applied to the total debt-service burden, e.g. a mortgage). This measure can help understand the portion of the book value of an organization's fixed assets that they truly own free and clear of related obligations and depreciated value. It is calculated as $Unrestricted\ Net\ Assets - (Net\ Fixed\ Assets - Mortgage\ Debt)$.

Unrestricted Net Assets Net of Property, Plant and Equipment (Unrestricted Net Assets - (Net Fixed Assets - Mortgage Debt)) shows what the organization's unrestricted net assets would be if they did not own any property, or have any debts associated with that property. Because this calculation is based on unrestricted values for net assets and fixed assets, if an organization fills out a single column balance sheet and does not separate fixed assets into restricted and unrestricted categories, this value will be blank

Operating Margin (Change in Net Assets divided by Total Unrestricted Operating Revenue) is a measurement of the organizations efficiency in operating, highlighting the amount of an organization's surplus or deficit.

Depreciation as a % of Fixed Assets indicates the potential need for replacement or repair of fixed assets (such as buildings, furniture, office equipment, sets and props); especially significant for organizations that own a building or carry a long-term lease.

Leverage Ratio (Total Debt divided by Total Unrestricted and Temporarily Restricted Assets) is a measurement of a company's efficiency in operating.



Attendance

In-person Participation	FY 2016	FY 2017	% Change	FY 2018	% Change
In-person participation - paid	2,500	200	-92%	330	65%
In-person participation - free	50	20	-60%	20	0%
Total in-person participation	2,550	220	-91%	350	59%

Types of In-person Attendance	FY 2016	FY 2017	% Change	FY 2018	% Change
Performance tickets		220	n/a		n/a
Total in-person participation	2,550	220	-91%	350	59%

Attendance Ages	FY 2016	FY 2017	% Change	FY 2018	% Change
Children (18 and under)		50	n/a		n/a
Children served in schools		500	n/a		n/a
Seniors		35	n/a		n/a
Adults		135	n/a		n/a

Other Participation	FY 2016	FY 2017	% Change	FY 2018	% Change
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Staffing

Staff & Non-Staff Statistics	FY 2016	FY 2017	% Change	FY 2018	% Change
Number of full-time volunteers	1	1	0%	1	0%
Number of part-time or one-time volunteers	4		-100%		n/a
Part-time or one-time volunteers - FTEs	0		n/a		n/a
Independent contractors	18	16	-11%	13	-19%
Number of interns and apprentices		1	n/a		-100%

Artistic Staff & Non-Staff Statistics	FY 2016	FY 2017	% Change	FY 2018	% Change
Independent contractors that are artists		13	n/a		-100%

Program Activity

	FY 2016	FY 2017	% Change	FY 2018	% Change
Distinct events	9	2	-78%		-100%
Total events	9	86	856%		-100%
Total performances		6	n/a		-100%
Works developed		2	n/a		-100%
Distinct class series/courses		2	n/a		-100%
Total classes/class sessions	0	80	n/a	0	-100%
Programs offered in schools		5	n/a		-100%
Hours of programming in schools		70	n/a		-100%
Number of schools served		5	n/a		-100%
Artists placed in schools		10	n/a		-100%