



Organization Information

Organization name: Detroit Dance Collective
 City: Farmington Hills
 State: MI
 County: Oakland
 NISP Discipline: 1 - Dance
 NISP Institution: 3 - Performing Group
 NTEE: A62 - Dance

Federal ID #: 382424581
 Year organization founded: 1980
 Organization type: 501(c)3 nonprofit organization
 Fiscal year end date: 09-30
 DUNS #: 805688731
 Full-time staff:
 Paid FTEs: 0

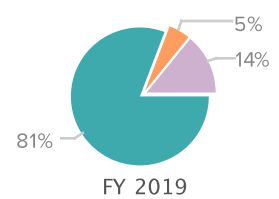
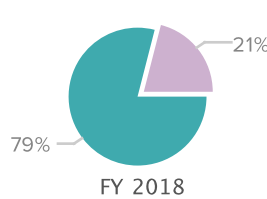
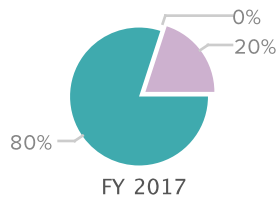
Applicant is not audited or reviewed by an independent accounting firm.

A display value of -0% signifies a value of less than +/- 0.5%

Total Activity	FY 2017	FY 2018	% Change	FY 2019	% Change
Operating Revenue					
Earned Program	\$15,644	\$18,833	20%	\$10,218	-46%
Earned Non-program	\$0	\$0	n/a	\$0	n/a
Total Earned Revenue	\$15,644	\$18,833	20%	\$10,218	-46%
Investment Revenue	\$0		n/a	\$3,936	n/a
Contributed Revenue	\$64,315	\$69,700	8%	\$57,436	-18%
Total Operating Revenue	\$79,959	\$88,533	11%	\$71,590	-19%
Less in-kind	(\$37,750)	(\$41,100)	9%	(\$35,300)	-14%
Total Operating Revenue Less In-kind	\$42,209	\$47,433	12%	\$36,290	-23%
Operating Expenses					
Program	\$38,721	\$31,813.5	-18%	\$31,437	-1%
Fundraising	\$1,469	\$8,483.6	478%		-100%
General & Administrative	\$1,597	\$2,120.9	33%	\$1,806	-15%
Total Operating Expenses	\$41,787	\$42,418	2%	\$33,243	-22%
Less in-kind	(\$37,750)	(\$41,100)	9%	(\$35,300)	-14%
Total Operating Expenses Less In-kind	\$4,037	\$1,318	-67%	-\$2,057	-256%
Total Operating Activity	\$38,172	\$46,115	21%	\$38,347	-17%

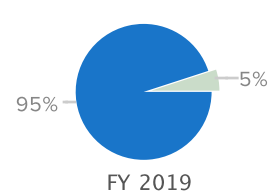
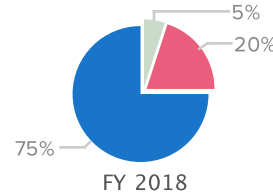
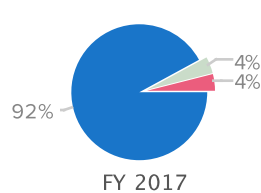
Revenue by Source

- Earned
- Investment
- Contributed



Expenses by Functional Grouping

- Program
- General & Administrative
- Fundraising



Revenue Details

	FY 2017	FY 2018	FY 2019	FY 2019	FY 2019
	Total	Total	Total	Unrestricted	Restricted
Operating Revenue					
Earned - Program					
Single ticket sales	\$3,263		\$4,093	\$4,093	
Contracted services	\$12,381		\$6,125	\$6,125	
Total earned - program	\$15,644	\$18,833	\$10,218	\$10,218	\$0
Earned - Non-program					
Total earned - non-program	\$0				\$0
Total earned revenue	\$15,644	\$18,833	\$10,218	\$10,218	
Contributed					
Trustee & board	\$575	\$420	\$700	\$700	
Individual	\$3,540	\$8,216	\$7,900	\$7,900	
Corporate	\$313	\$614	\$6	\$6	
Foundation	\$500	\$0	\$1,030	\$1,030	
State government	\$12,800	\$12,500	\$12,500	\$12,500	
In-kind operating contributions	\$37,750	\$41,100	\$35,300	\$35,300	
Other contributions	\$8,837	\$6,850	\$0		
Net assets released from restriction	\$0	\$0	\$0		
Total contributed revenue	\$64,315	\$69,700	\$57,436	\$57,436	
Operating investment revenue	\$0	\$0	\$3,936	\$3,936	
Total operating revenue	\$79,959	\$88,533	\$71,590	\$71,590	
Total operating revenue less in-kind	\$42,209	\$47,433	\$36,290	\$36,290	
Transfers and re-classifications					
Total non-operating revenue	\$0	\$0	\$0		
Total revenue	\$79,959	\$88,533	\$71,590	\$71,590	
Total revenue less in-kind	\$42,209	\$47,433	\$36,290	\$36,290	

Expense Details

	FY 2017 Total	FY 2018 Total	% Change	FY 2019 Total	% Change	FY 2019 Program	FY 2019 Fundraising	FY 2019 General & Administrative
Personnel expenses - Operating								
Independent contractors	\$26,235	\$26,755	2%	\$21,750	-19%	\$21,750		
Total personnel expenses - Operating	\$26,235	\$26,755	2%	\$21,750	-19%	\$21,750		
Non-personnel expenses - Operating								
Advertising and promotion	\$657	\$676	3%	\$919	36%	\$919		
Conferences and meetings	\$0	\$0	n/a	\$1,500	n/a	\$1,500		
Dues and subscriptions	\$180	\$105	-42%	\$115	10%	\$115		
Insurance	\$1,001	\$1,037	4%	\$1,037	0%			\$1,037
Occupancy costs	\$650	\$0	-100%	\$500	n/a	\$500		
Office and administration	\$5,346	\$0	-100%	\$188	n/a			\$188
Printing, postage and shipping	\$550	\$780	42%	\$780	0%	\$780		
Travel	\$144	\$801	456%	\$1,463	83%	\$1,463		
Productions and events costs	\$6,500	\$0	-100%	\$4,410	n/a	\$4,410		
Interest expense	\$87	\$0	-100%	\$0	n/a			
Other operating expenses	\$437	\$12,264	2,706%	\$581	-95%			\$581
Total non-personnel expenses - Operating	\$15,552	\$15,663	1%	\$11,493	-27%	\$9,687		\$1,806
Total operating expenses	\$41,787	\$42,418	2%	\$33,243	-22%	\$31,437		\$1,806
Non-operating personnel expenses	\$0	\$0	n/a	\$0	n/a			
Non-operating non-personnel expenses	\$0	\$0	n/a	\$0	n/a			
Total expenses	\$41,787	\$42,418	2%	\$33,243	-22%	\$31,437		\$1,806
Total expenses less in-kind	\$4,037	\$1,318	-67%	-\$2,057	-256%			
Total expenses less depreciation	\$41,787	\$42,418	2%	\$33,243	-22%			
Total expenses less in-kind and depreciation	\$4,037	\$1,318	-67%	-\$2,057	-256%			

Balance Sheet

Assets	FY 2017	FY 2018	% Change	FY 2019	% Change
Current assets					
Cash	\$3,932			\$3,936	n/a
Receivables	\$0			\$1,900	n/a
Investments	\$0				n/a
Prepaid expenses & other	\$0			\$0	n/a
Total current assets	\$3,932	\$6,915	76%	\$5,836	-16%
Non-current investments					
Fixed assets (net)	\$0				n/a
Other non-current assets	\$0	\$0	n/a	\$0	n/a
Total non-current assets	\$0	\$0	n/a		n/a
Total assets	\$3,932	\$6,915	76%	\$5,836	-16%
Liabilities & Net Assets					
Liabilities & Net Assets	FY 2017	FY 2018	% Change	FY 2019	% Change
Liabilities					
Accounts payable & other	\$0			\$0	n/a
Loans & other debt	\$0				n/a
Deferred revenue	\$0				n/a
Total current liabilities	\$0	\$0	n/a	\$0	n/a
Non-current liabilities	\$0	\$0	n/a	\$0	n/a
Total liabilities	\$0	\$0	n/a	\$0	n/a
Net assets					
Unrestricted		\$6,915	n/a	\$5,836	-16%
Restricted		\$0	n/a		n/a
Total net assets	\$3,932	\$6,915	76%	\$5,836	-16%
Total liabilities & net assets	\$3,932	\$6,915	76%	\$5,836	-16%

Balance Sheet Metrics

	FY 2017	FY 2018	FY 2019
Months of Operating Cash	1		1
Total working capital	\$3,932	\$6,915	\$5,836
Current Ratio	n/a	n/a	n/a
Debt Service Impact	0%		
Unrestricted Net Assets Net of Property, Plant and Equipment	n/a		n/a
Operating Margin	48%		54%
Depreciation as a % of Fixed Assets	n/a		n/a
Leverage Ratio			

Months of Operating Cash represents the number of months an organization can operate at current average monthly expense levels with existing cash and cash equivalents. $Cash + Cash\ Equivalents / (Total\ Expense / 12)$. The ratio is calculated using total numbers since this organization does not have a disaggregated balance sheet.

Total Working Capital consists of the resources available for operations, and in this report is calculated as total current assets minus total current liabilities since this organization does not have a disaggregated balance sheet. This calculation of working capital may differ from your internal calculations. Adequate working capital provides financial strength and flexibility to your organization, the ability to meet obligations as they come due, and the ability to take more risks, knowing there is a cushion to fall back on

Current Ratio (Current Assets divided by Current Liabilities) determines the organization's ability to pay current debt using current assets. The higher the ratio, the more capable the organization is of paying its obligations. The ratio is calculated using unrestricted numbers only.

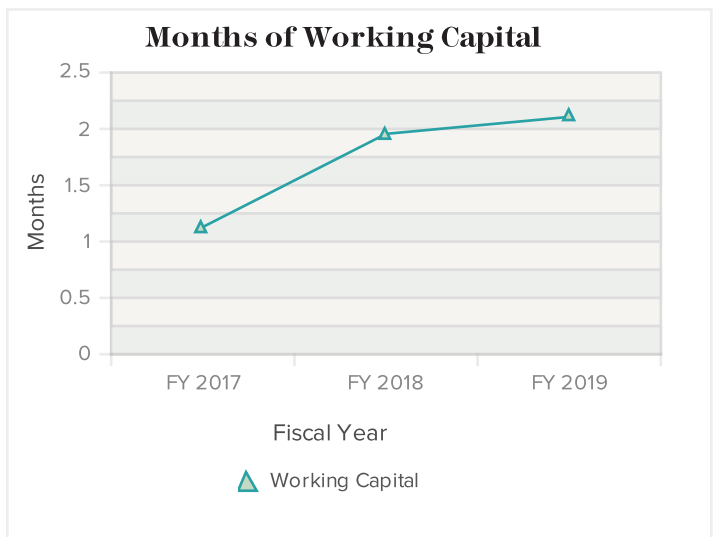
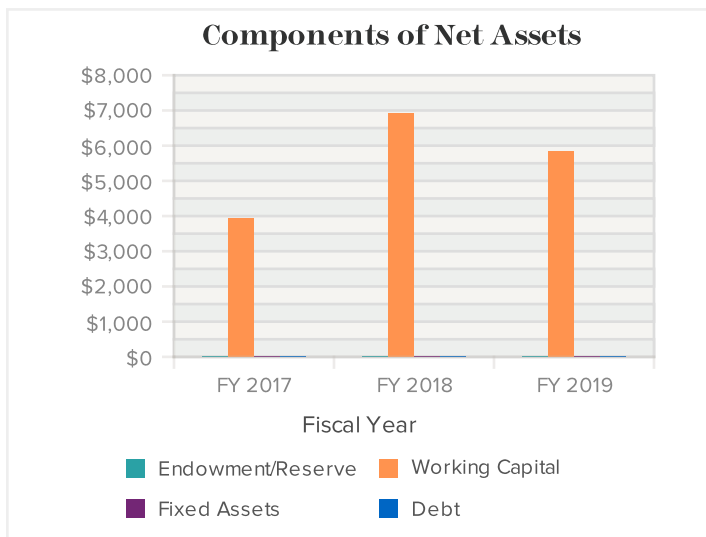
Debt Service Impact (Total Debt Service including principal and interest divided by Total Expense) calculates the % of an organization's total expenses applied to the total debt-service burden, e.g. a mortgage).

Unrestricted Net Assets Net of Property, Plant and Equipment (Unrestricted Net Assets - (Net Fixed Assets - Mortgage Debt)) shows what the organization's unrestricted net assets would be if they did not own any property, or have any debts associated with that property. Because this calculation is based on unrestricted values for net assets and fixed assets, if an organization fills out a single column balance sheet and does not separate fixed assets into restricted and unrestricted categories, this value will be blank

Operating Margin (Change in Net Assets divided by Total Unrestricted Operating Revenue) is a measurement of the organizations efficiency in operating. The higher the margin, the more sustainable the organization because it's using more reliable sources of revenue to operate. Low ratios indicate that an organization is using revenue sources with a higher degree of variability and uncertainty. Negative operating margins highlight losses, and an organization's need to increase revenue, decrease expenses, or both, to be sustainable over time.

Depreciation as a % of Fixed Assets indicates the potential need for replacement or repair of fixed assets (such as buildings, furniture, office equipment, sets and props); especially significant for organizations that own a building or carry a long-term lease.

Leverage Ratio (Total Debt divided by Total Assets) measures what proportion of your assets are supported by debt. A number in excess of 50% may indicate liquidity problems, or reduced capacity for future borrowing.



Attendance

In-person Participation	FY 2017	FY 2018	% Change	FY 2019	% Change
In-person participation - paid	200	330	65%	330	0%
In-person participation - free	20	20	0%	10	-50%
Total in-person participation	220	350	59%	340	-3%

Types of In-person Attendance	FY 2017	FY 2018	% Change	FY 2019	% Change
Performance tickets	220		n/a	330	n/a
Registrants for classes/workshops			n/a	10	n/a
Total in-person participation	220	350	59%	340	-3%

Attendance Ages	FY 2017	FY 2018	% Change	FY 2019	% Change
Children (18 and under)	50		-100%	20	n/a
Children served in schools	500		-100%	150	n/a
Seniors	35		-100%	50	n/a
Adults	135		-100%	270	n/a

Other Participation	FY 2017	FY 2018	% Change	FY 2019	% Change

Staffing

Staff & Non-Staff Statistics	FY 2017	FY 2018	% Change	FY 2019	% Change
Number of full-time volunteers	1	1	0%	1	0%
Number of part-time or one-time volunteers			n/a	4	n/a
Part-time or one-time volunteers - FTEs			n/a	0.01	n/a
Independent contractors	16	13	-19%	12	-8%
Number of interns and apprentices	1		-100%		n/a

Artistic Staff & Non-Staff Statistics	FY 2017	FY 2018	% Change	FY 2019	% Change
Independent contractors that are artists	13		-100%	12	n/a

Program Activity

	FY 2017	FY 2018	% Change	FY 2019	% Change
Distinct events	2		-100%	4	n/a
Total events	86		-100%	65	n/a
Distinct productions			n/a	3	n/a
Total performances	6		-100%	5	n/a
Works developed	2		-100%	5	n/a
Distinct classes/workshops			n/a	1	n/a
Distinct class series/courses	2		-100%		n/a
Total classes/class sessions	80	0	-100%	60	n/a
Programs offered in schools	5		-100%	70	n/a
Hours of programming in schools	70		-100%		n/a
Number of schools served	5		-100%	3	n/a
Artists placed in schools	10		-100%	3	n/a